



Request For Proposals – Grow Operations and Facility Audit

Date of Release: April 4, 2025

Issuing Organization: Peji Co, a subsidiary of Rosebud Economic Development Corporation (REDCO)

Address: 717 East 2nd Street
P.O. Box 236
Mission, SD 57555

RFP Contact (for questions or clarifications): Ray Crow Eagle, COO

Email Address: ray@sicangu.co

Phone Number: (605) 856-8400

Please submit full proposals via email to ray@sicangu.co and include “Peji Co Operations Audit Proposal” in the subject line.

BACKGROUND

Peji Co ("the Facility") is a medical cannabis cultivation and dispensary operation established in November 2024 and located on the Rosebud Reservation. As a subsidiary of the Rosebud Economic Development Corporation (REDCO), Peji Co is committed to providing high-quality medical cannabis to eligible patients in a compliant and efficient manner, contributing to the economic development goals of the Sicangu Lakota Oyate.

The Facility's cultivation area encompasses approximately 4,000 square feet, of which 65% is in operation and currently houses four grow rooms. Peji Co intends to fully utilize the growing capacity of the facility within 4 months. The dispensary serves registered medical cannabis patients from the local community.

Peji Co seeks proposals from qualified consultants or consulting firms to conduct a comprehensive assessment of its grow operations and facility. This assessment will identify opportunities for improvement in efficiency, quality, and compliance, as well as evaluate staffing needs and potentially include the development and delivery of targeted training programs.

Peji Co. aims to establish best practices and optimize its operations in this initial phase of the business. The insights and recommendations from this engagement will be crucial in shaping the Facility's future success.



As a REDCO subsidiary operating on Tribal lands, Peji Co prioritizes consultants with demonstrated experience working with Tribal governments and a strong understanding of Tribal sovereignty and cultural considerations. Preference will be given to individuals who are members of the Rosebud Sioux Tribe, or any other federally recognized Tribe.

PROJECT BUDGET AND SCOPE

The consulting engagement will involve conducting a thorough assessment of Peji Co's grow operations and dispensary facility. This will include providing actionable recommendations for improvements in operational efficiency, product quality, regulatory compliance, and staffing. The scope of work includes, but is not limited to, the following:

Grow Operations Assessment:

- Conduct a detailed on-site evaluation of all aspects of the cannabis cultivation process, including cultivation techniques, environmental controls, nutrient management, pest control, harvesting, curing, and inventory management.
- Identify areas for potential enhancement in yield, quality, cost-effectiveness, and overall efficiency.
- Provide specific, data-driven recommendations for operational improvements, including implementation strategies and potential resource implications.

Facility Audit:

- Perform a comprehensive audit of the Facility's physical layout, workflow, and security protocols across both the cultivation and dispensary areas.
- Evaluate the efficiency of patient flow, product handling, inventory control procedures, and record-keeping practices within the dispensary.
- Assess compliance with relevant security regulations and internal control measures.
- Identify potential bottlenecks, inefficiencies, and areas for optimization in the facility's design and operation to enhance efficiency, security, and patient experience.
- Provide recommendations for facility modifications, equipment upgrades, and process improvements.

Staffing Assessment and Training (Second Phase, Depending on Findings):

- Evaluate the current staffing structure and identify potential gaps or areas for realignment within both the cultivation and dispensary teams to ensure optimal efficiency and effectiveness.



- Assess the skills and knowledge of existing staff in key operational areas.
- Develop recommendations for optimal staffing levels and roles to support efficient operations and future growth.

Training in Second Phase, Depending on Findings: Based on the assessment, propose and potentially deliver customized training programs for staff. Proposals at this first phase should include a description of the consultant's experience with and approach to staff training on cultivation best practices, inventory management, patient service, regulatory compliance, and standard operating procedures (SOPs). *A proposal for a second phase of the project involving training will be requested if and when it is deemed necessary.*

Reporting and Recommendations:

- Develop a comprehensive written report detailing the assessment findings, including specific and actionable recommendations for improvements in grow operations, facility layout, staffing, and potential training needs.
- Provide a prioritized list of recommendations with estimated timelines and potential cost considerations and ROI.
- Present the findings and recommendations to REDCO Management Team.

SPECIAL CONSIDERATIONS

The selected candidate must comply with all applicable Tribal and federal laws and regulations. All consulting agreements shall be governed by and construed in accordance with the laws of the Rosebud Sioux Tribe.

EVALUATION & SELECTION CRITERIA

The ideal consultant will possess:

- Demonstrated expertise in medical cannabis cultivation and dispensary operations, including a thorough understanding of industry best practices and regulatory requirements.
- Proven experience in conducting operational assessments and facility audits for cannabis businesses.
- A track record of developing and delivering recommendations that have resulted in measurable improvements in efficiency, quality, and profitability.



- Knowledge of inventory management systems, security protocols, and compliance requirements within the cannabis industry.
- Documented experience working with Tribal governments and on Tribal lands, with a strong understanding of Tribal sovereignty and cultural sensitivity.
- Experience in assessing staffing needs and developing and delivering training programs for cannabis industry personnel is highly desirable.
- Excellent communication, presentation, and report-writing skills.
- For otherwise equal proposals, preference will be given to consultants with experience working on Tribal lands, and further preference will be applied to individuals who are members of the Sicangu Lakota, Lakota, or other federally recognized Native American Tribes. Please clearly indicate any Tribal affiliation in your proposal.

PROPOSAL REQUIREMENTS

Please include the following in your proposal:

1. **Description of the Firm/Individual:** Include a general overview, relevant experience, and the names and credentials of any team members who will be directly involved in the project. *Please clearly indicate if the consultant or any team member is a member of the Rosebud Sioux Tribe, or any other federally recognized Tribe.*
2. **Project Understanding and Approach:** Narrative outlining the consultant's understanding of the project objectives and their proposed methodology. This should include a proposed timeline and work plan. Given the urgency, please indicate your availability to commence work as soon as possible upon acceptance of the proposal.
3. **Scope of Services and Deliverables:** A clear outline of the services to be provided and the specific deliverables that will be provided.
4. **Representative Work Product:** At least one (1) and no more than three (3) representative example(s) of work product created in a similar project (redacted, as necessary).
5. **Budget:** A budget for completing the project, including a breakdown of fees (e.g., hourly rates, daily rates) and any anticipated expenses (e.g., travel).
6. **References:** Contact information for at least two (2) recent clients for whom similar services have been provided, preferably on Tribal lands.



Please submit full proposals via email to ray@sicangu.co and include “Peji Co. Operations Audit Proposal” in the subject line.

LICENSE REQUIREMENT

Rosebud Sioux Tribe Cannabis Employee License as required under CHAPTER 3 of TITLE 17 – Rosebud Sioux Tribe Marijuana Control Ordinance 2022-04. (Must be able to obtain a badge prior to beginning services)

SELECTION PROCESS AND TIMELINE

Following the proposal submission deadline, Peji Co. will review and evaluate all proposals received. Shortlisted consultants may be contacted for interviews or further clarification.

The anticipated timeline for the selection process is as follows:

- **Proposal Submission Deadline:** April 11, 2025
- **Proposal Review Period:** April 11 – April 18, 2025
- **Consultant Selection and Notification:** No later than April 18, 2025
- **Anticipated Project Start Date:** As soon as possible upon acceptance of the proposal.

Peji Co reserves the right to reject any or all proposals, to waive any irregularities in the proposal process, and to negotiate with any qualified consultant.

We look forward to receiving your proposal.